

# SENSIBLE SOLAR AZ™

## SUN CITY SOLAR AZ™



Sensible Solar Az  
Business ID: 1000036348  
BBB Rating: A+

### FREE GOVERNMENT SOLAR??

We are familiar with these 'free' programs which are advertised on YouTube and the internet. They come on as if there is free government solar. We created this fact sheet to help.

I recently watched an advertisement on YouTube that claims that there are 11 states where you can get free government solar so don't buy solar, just fill out this information to see if you qualify. They also add that nobody knows why these states were selected. Alarm bells went off immediately in my mind.

As a solar specialist, I check these out. Below is my experience of just a few months ago when I followed the 'free government solar pitch'.

I discovered after entering my personal info that within hours was on a list for roofers, window companies, and only one solar company, and it was from Tucson. None were from the greater Phoenix area. Being in the business for nearly a decade, our company knows many legitimate solar companies in Arizona and had never heard of this one.

These 'free' offers are nothing more than data mining. Upon responding you will be routed to an information service that sells it to many companies at \$50-\$75 per lead. You are never told that.

Like my inquiry, you will within a day or so we get phone calls, emails, and text messages from many companies you've probably never heard of.

Then realizing the scam you are faced with the headache of getting them to stop sending you unsolicited communications.

The reason why we are telling you this, is that we know of people that are very upset they have been scammed. We are providing you with information to recognize and avoid.

**The only program the federal government offers is a 30% tax IRS incentive.**

Note: In order to get, you must buy or finance a solar system.  
This incentive is part of the government Inflation Reduction Act of 2022.

We have been in the solar business for many years and seen nearly every scam and misrepresentation of solar you can imagine.  
So we are familiar with these come-ons and bogus offer and keep current on many of them.

**Free solar is not offered by any state or federal agency. Only tax incentives.**

## Legitimate Solar

We create legitimate systems carefully showing the three ways to get solar, cash, finance, or the \$0 lease program.

The lease program is an amazing program that allows you to have the panels put on your roof at no charge, totally legitimate.

Our partner is Independent Solar who installs, warrants, and monitors your solar system for 25 years. Complete peace of mind.

We are local in the valley and install all over Arizona.

We have installed 2000+ systems in the Sun City area.

**No one gets 'free' panels or battery costing 10, 20, 30 thousand or more.**

The way our \$0 program works is that you get the **use of the panels** at no cost to you ever.

Your APS statement will reflect credits - all you pay each month a low cost solar bill for the electricity the panels produce which is up to 40% less than what you're currently paying now.

**Remember APS went up 13.6% in 2024 and has asked for 11.2% increase for 2026.**

You get the current energy buyback rates for energy you don't use locked in for 10 years, APS pays you each month for excess energy you produce. Sweet!

**The panels and batteries are top-notch USA made to produce your electricity reliably for the next 30 years.**

**Every part is fully warranted for 5-25 years with no deductibles.**

**You are assured of low cost, predictable payments, warranty, and service.**

We create a customized program which incorporates just the right amount of solar and through our sophisticated rate & usage analysis place you on your utility's best rate plan for maximum short- and long-term savings.

Solar owners tell us unequivocally, "We love our solar" and "Solar is saving us money".

**SENSIBLE SOLAR AZ™**  
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Free Appointment



Use this QR code or go to our website  
Use the 'Get a FREE Quote' link.  
Fill out the 1 minute form.  
We will contact you and start you on your solar journey.